

WNYRIC STANDARDS

Add/Change Request Form

Submitted By:

Name: Brian Richards School District: Medina CSD

Phone Number: 585-502-8977 E-Mail: brichards@medinacsd.org

Date: 3/17/17

**NOTE: Add form request must be received at least 5 days prior to the next upcoming meeting in order to be added to the agenda.*

Hardware/Software Recommended: Sophos Central Device Encryption

Standards Category: New: _____

Existing: 6A - Anti Theft/Data Protection

Action Requested: Add: x

Modify: _____

Remove: _____

Product Name:
Sophos Central Device Encryption

Product Manufacturer:
Sophos

Product Description:
(Attach Product Technical Sheets)
Technical sheets attached.
Technical sheets attached.
Technical sheets attached.
Technical sheets attached.
Technical sheets attached.
Technical sheets attached.

Additional Comments:
I'm using this to help with HIPAA compliance. It's an easy to use tool with cloud based management.

EVALUATION CRITERIA

A. Product Reliability

1. Vendor/Product track record

Sophos has been a major player in this field and AV for years.

2. Vendor support required

Next to none.

3. Ease of use

No server required, as it's cloud based. Just a client install and cloud management.

4. Support required by RIC/school district

Little to none.

5. Potential to become "White Elephant"

None.

6. Training requirements

Little to none.

B. Product-Price/Acquisition

1. Cost effectiveness

Inexpensive, but potentially more expensive than (free) Bitlocker. This was easier to maintain and manage than Bitlocker on its own. So our cost savings was in time and effort.

2. What contract can you buy from (Ask vendor)

We purchased via CDWG and NJPA contract.

3. Cost of operation and support

we paid \$3.25 per license per year, but we got an "end of the year" pricing special.

4. Do any legal or contractual issues exist?

Not to my knowledge.

C. Product-Relationship to Other Standards

1. Compatibility to existing Standards

No encryption software currently on standards, but Sophos is for their AV suite.

2. What other options are available

Bitlocker

3. Relationship to previous research and changes since that time

NA

D. BOCES-Service Needs

1. Define and explain the current need

No Encryption software currently on standards.

2. What existing CoSer and RIC Service does it fall under

Management?

3. What is the scope and size of the school population to be served

Medina CSD - 1650 students, 250 staff.

4. Instructional and/or administrative goal supported

Data security, HIPAA compliance

5. Results of survey determining school district interest in using this product

NA

Signature of person making request:


